

The University for Your Second Half™

## FROM THE DESK OF BOB BUFORD



VISION: TO TRANSFORM THE LATENT ENERGY IN AMERICAN CHRISTIANITY INTO ACTIVE ENERGY.

## TOP 10 VALUES

- 1. Build on the islands of health and strength.
- 2. Work only with the receptive and only on what's trying to happen.
- 3. Go big or go home. Focus; don't do dribs and drabs.
- 4. Who is our customer? What does the customer consider value? What is our business?
- 5. Giving is not a result—changed lives are.

- 6. The fruit of our work grows up on other people's trees.
- 7. The entrepreneurial-style leader is where the leverage begins.
- 8. The essential ingredient for success is a steady stream of innovation.
- 9. "It's your job to release and direct energy, not to supply it."
- 10. Structure follows strategy, and strategy begins with clear desired outcomes.

To What End?